

NAVIGATING BUSINESS ACQUISITION WITH  
CONFIDENCE & CLARITY.

**win**quote  
SME Finance

# Buying a Business?

*Here's What to Consider  
for a Strong Start*

Purchasing a business is exciting -  
but the right preparation can make the  
difference between a smooth transition  
and costly surprises.

## Key Considerations:

- **Secure Finance Early** – Delays in approval can cause you to miss the deal.
- **Know Your Numbers** – Understand cash flow, serviceability, and future growth potential.
- **Be Bank-Ready** – Poorly prepared applications risk rejection and wasted time.
- **Assess the Risks** – Identify industry trends, potential challenges, and hidden costs.
- **Leverage Your Skills** – Show how your experience will drive business success.
- **Repeat Due Diligence** – Recheck financials, legal, and operations with your finance, accounting, and legal team.

**The earlier you involve a specialist broker, the better your chances of securing the right finance, on the right terms - and on time.**

**Our Competitive  
Advantage**



25+ Years  
**Experience**



Trusted  
40+ Lenders



Industry  
**Expert**



Service  
Focused



**winqote**  
SME Finance

## Your Trusted Partner in Business Acquisition Finance

*Confidence & clarity through every step of your business acquisition.*

With over 25 years' experience helping business buyers succeed, Winqote goes beyond broking - we guide you through every step, reducing risk and setting you up for strong performance from day one.

### Why Choose Us:

- **Specialists in Business Purchase Finance**
- **25+ Years Experience** across diverse industries
- **Fast Turnaround** with a strong, skilled team
- **We Get the Tough Deals Approved**
- **Trusted Advisor** more than just finance broking
- **All Financial Needs Covered** acquisition, commercial, asset finance, cashflow, SMSF, mortgages

### The Winqote Advantage:

- We take the time to understand your deal and potential roadblocks
- We assess the advantage of the skills and experience you bring to the business.
- We prepare you to be bank ready, so you present with confidence
- We educate you on risks, action points, and opportunities
- We stay by your side through the entire process

**We're the trusted advisor who supports you through the complicated process of buying a business.**

### CONTACT DETAILS

📞 1300 971 308

📍 Suite 7, 345 Pacific Highway,  
North Sydney NSW 2060

🌐 [winqote.com.au](http://winqote.com.au)

Winqote SME Finance **4.9** ★★★★★

[LINK FOR REVIEWS](#) →